

NATE DOWNEY

LAND MANAGER



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Peoples Company - Indianola
113 W. Salem Avenue
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BIO

Nate Downey joined Peoples Company in January 2023. He is based out of the Indianola office in central Iowa. Starting his career in the swine industry, he amplifies his expertise in livestock production and facilities into his work. Nate has experience working closely with large contractors and integrators on projects ranging from daily farm operations to complex construction projects. He holds his background responsible for his intuitive problem-solving skills, process-driven thinking, and down-to-earth approach. Nate is focused on providing those he serves with a grounded and practical approach to land management. He believes that agriculture is built on sustainability and strong relationships. That's why he is determined to expand his land management skills, striving to benefit the landowner's best interests.

Nate credits his passion for agriculture to his heavy involvement in the Indianola FFA chapter growing up. He enjoys working alongside young leaders in agriculture and believes in the future of farming. That is why each year he looks forward to helping future members start their journey by purchasing blue jackets for those who can't afford to do so. In his free time, he explores his passion for the outdoors by chasing upland game and white deer alongside his German shorthair pointer, Boone. Nate looks forward to the future of agriculture and building long-lasting relationships in the land management business with Peoples Company.

EDUCATION & EXPERIENCE

Iowa State University, B.S. Agricultural Systems Technology with a focus on biosystems, 2021, Ames, IA

Experience

- Collecting, organizing, and storing important farm data and documents on behalf of the landowners.
- Understanding of current FSA & NRCS programs and funding available to landowners to offset costs and improve returns.
- Hunting leases and other "value added" revenue streams.
- Carbon credits opportunities
- Beginning Farmer Tax Credit opportunities for landowners.
- Management of capital improvement projects.
- Soil health and Soil monitoring

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LICENSE INFORMATION

#S71363000

Licensed Real Estate Salesperson In Iowa

Expiration: December 31, 2025

#475.208940

Licensed Real Estate Broker In Illinois

Expiration: April 30, 2024

MEMBERSHIP & ACCREDITATIONS

- American Society of Farm Managers & Rural Appraisers, Member
- Iowa Farm Bureau Member