

MICHELLE WEINZETL

REALTOR® & AUCTIONEER



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Peoples Company - Clive
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Clive, IA 50325



BIO

Michelle brings a wealth of knowledge and experience to Peoples Company, a nationally recognized land company and advisory firm offering services throughout the United States, by utilizing and improving the platform for the company's core businesses of appraisal, land & farm management, an award-winning auction division, and industry-leading brokerage business. Her diverse 25 plus years of real estate experience includes facilitating land transactions as well as commercial, rural, and recreational properties. representing landowners to assist in the acquisition or disposition of farm and land assets through traditional listings and a variety of land auction formats.

Michelle is communicative, thorough, and detail-oriented. Her commitment to delivering valued customer solutions has benefited major clients to include financial institutions, governmental agencies, bankruptcy trustees, and individual sellers. Michelle has the proven experience to support and guide buyers through the property procurement process. As the real estate industry evolves Shelly continues to identify innovative approaches to deliver unique and tailored customer value.

Michelle grew up on a hobby farm in Central Minnesota. She enjoys the outdoors, horseback riding, fishing, hunting, and kayaking, as well as spending time with her family! A proud mom of three grown boys and five grandsons.

EDUCATION & EXPERIENCE

- World Wide College of Auctioneering
- Professional Ringmen's Institute

Experience

- Farm Land
- Real Estate Auctions
- Hobby Farms
- Recreational Properties
- Institutional Investor Portfolio Creation
- Strategic Marketing
- Real Estates Acquisitions
- Valuation of Real Estate

LICENSES

Minnesota: 20506007

Nebraska: 20190358

North Dakota: 8560

South Dakota: 16049

Wisconsin: 58566-90

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MEMBERSHIPS & AFFILIATIONS

- Volunteer and Board Member of Midwest Outdoors Unlimited
- Realtors Land Institute
- National Association of Realtors
- Minnesota Auctioneers Association
- Minnesota Commercial Area Realtors
- North Star MLS