

# JAKE DETERS

APPRAISAL TRAINEE



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## BIO

Jake joined Peoples Company in March 2023. He grew up in St. Charles, Missouri, and comes from a farming background. Spending his summers working on his grandparent's farm in southeastern Nebraska is where he found an appreciation and passion for agriculture. He attended the University of Missouri and graduated in 2021 with a Bachelor's of Science in Business Administration with an emphasis in Finance and Real Estate. Jake started as an intern for Boyd Harris Companies, Inc. working as an Appraisal Technician in September 2020. He found his passion for real estate and decided to come on full time as an Appraiser Trainee after graduation in late 2021. Jake also pursued his real estate license during that time and was a licensed agent with National Land Realty for a year and a half. During that time, he gained valuable experience in real estate transactions. Co-listing and running a multi-parcel auction as well as listing several properties has given Jake knowledge in different aspects of real estate. These experiences have given him the skills to handle complex appraisals and real estate transactions. In his free time, Jake enjoys hunting, golfing and barbecuing. Jake is a Certified General Appraisal Trainee and a Licensed Real Estate Agent whose service area covers the entire State of Missouri.

## EDUCATION

University of Missouri, B.S. Business Administration, Finance and Real Estate Emphasis (2021)  
The Appraisal Institute (2021-2023)

- Basic Appraisal Principles
- Basic Appraisal Procedures
- National USPAP Course
- General Income Approach 1
- General Income Approach 2
- General Market Analysis and Highest & Best Use
- General Sales Comparison Approach
- General Report Writing and Case Studies
- General Appraiser Statistics, Modeling, & Finance
- General Appraiser Site Valuation & Cost Approach
- Integrated Approaches to Value

## MEMBERSHIPS & AFFILIATIONS

East Central Board of REALTORS®, Member  
Duckfest Organization, Planning Committee Member and Fundraising Liaison