

CURTIS BUONO

PACIFIC WEST MANAGING PARTNER

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BIO

Since 2002, Curtis Buono has strived to provide the highest possible level of service and client value and has positioned himself as an expert and thought leader in the agricultural real estate sector. Although he has accrued experience throughout the United States and select global markets, his focus is on the Western United States, particularly California, where he is located. Much of Curtis's work has centered on permanent plantings including nut crops, vineyards, citrus groves, and date orchards, but he also has extensive experience with row and field crops, berry farms, and other agricultural asset types.

As a Managing Partner, Curtis spearheads agricultural real estate brokerage services for Peoples Company's Pacific West region, which covers California, Arizona, Nevada and Hawaii. Much of his work is focused on institutional investors; however, he has also assisted many clients who range from small farmers to large multi-state agricultural enterprises. Over his brokerage career, Curtis has provided successful disposition, acquisition, and consulting services for many hundred million dollars of farm assets across the Western U.S.

Prior to joining Peoples Company, Curtis held national leadership roles in both the brokerage and appraisal service lines of a global commercial real estate corporation. Curtis's career began in valuation, where he has provided appraisal, appraisal review, and appraisal process management services for an array of agriculturally focused clients that span the U.S. He has achieved the American Society of Farm Managers and Rural Appraisers' (ASFMRA) ARA designation and the Appraisal Institute's MAI and AI-GRS designations. Curtis sits on the California ASFMRA Chapter's Board of Directors and serves as a regional Chairperson for its annual Trends Publication.

MEMBERSHIP & AFFILIATIONS

Curtis holds the ARA designation from the American Society of Farm Managers and Rural Appraisers and serves as a regional Chairperson for the Chapter's annual Trends Publication.

LICENSES

California: 1894905