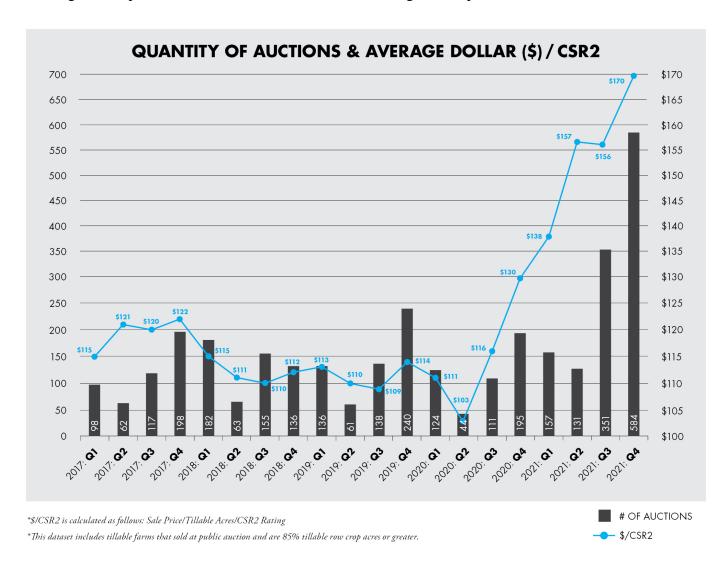
Iowa Land Values Update - 2021 Quarter 4

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Peoples Company tracks agricultural auctions across the state of Iowa. From this data, we calculate the average Dollar per CSR2 point (\$/CSR2) for sales of tracts with greater than 85% tillable land. Additionally, these tracts are largely unimproved or include minimal improvement contribution.

It's safe to say that Iowa has seen more than a couple auctions this quarter. Q4 2021 brought 584 agricultural tracts to auction, selling 61,989.37 acres. This is up significantly from last quarter's 351 tracts, and even up from 2016's busy Q4 of 420 tracts. The average dollar per acre this quarter was \$12,289, with an average dollar per tillable acre of \$13,568.09 and an average dollar per CSR2 of \$169.61.



Click here to view the Land Auction Results for December.

Peoples Company is a leading provider of appraisal services for Agricultural Real Estate across the nation. Our appraisal team has the skill, experience, and resources to generate the most accurate valuations. Our proprietary database guarantees a level of financial integrity that your land deserves. Unlike most of our national competitors, Peoples Company's appraisers are 100% dedicated to Agricultural Real Estate. Our agricultural experts regularly provide appraisal services to many of the largest lenders, private landowners,

and institutional investors across the United States.

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