

# Peoples Company Receives Top Land Auction Honors at REALTORS® Land Institute APEX Awards Program

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*Congratulations*  
TO OUR 2020 APEX AWARD WINNERS

**APEX AWARDS**  
REALTORS® Land Institute

**BROKER OF THE YEAR**  
AUCTION LAND SALES  
*Third Consecutive Year*

*Steve Bruere*

**TOP 20 NATIONAL PRODUCERS**

**Matt Adams**      **Steve Bruere**      **Andrew Zellmer**

**APEX PRODUCER'S CLUB**

**Daran Becker**      **Jared Chambers**      **Kenny Herring**

**Eric Lonnevik**      **Jake Sickels**      **Travis Smock**      **Douglas Yegge**

**PEOPLES COMPANY**  
INNOVATIVE REAL ESTATE SOLUTIONS

*Steve Bruere named Broker of the Year in the Auction Land Sales Category for the third consecutive year; Three Peoples Company team members named Top 20 National Producers*

(CLIVE, Iowa) – Peoples Company, a national leader in land brokerage, land management, land investment, and appraisal services, this month received top land auction honors at the REALTORS® Land Institute’s APEX Award virtual ceremony. The APEX Awards, held in conjunction with *The Land Report*, is a top annual awards program designed to recognize excellence and performance of land sale professionals.

For the third consecutive year, Peoples Company President Steve Bruere was presented with the REALTORS® Land Institute’s APEX Award for Broker of the Year 2020 in the Auction Land Sales category.

Bruere and Peoples Company’s Matt Adams and Andrew Zellmer were also recognized as APEX 2020 Top Twenty National Producers, which recognizes the top 20 highest-producing agents in the country based on qualifying production volume. With three team members in the top 20, Peoples Company out-paced competing firms, further cementing its status as the national leader in auction land sales.

“Peoples Company is honored to receive distinguished recognition from the REALTORS® Land Institute’s APEX Awards, held in conjunction with *The Land Report*. Twenty-twenty, more than ever, presented a set of unique and extreme challenges. But, yet again, Peoples Company’s team rose to the challenge, led the industry, and delivered exceptional results for our clients,” said Peoples Company President Steve Bruere. “Our entire team deserves credit for the recognition as they put in countless hours developing marketing materials, engaging with potential bidders and buyers, and preparing for the live sale.”

Seven Peoples Company professionals were recognized as members of the APEX Producer’s Club, which recognizes those with at least \$4 million in qualifying dollar volume closed land sales. The honorees in this category include: Daran Becker, Jared Chambers, Kenny Herring, Eric Lonnevik, Jake Sickels, Travis Smock, and Douglas Yegge.