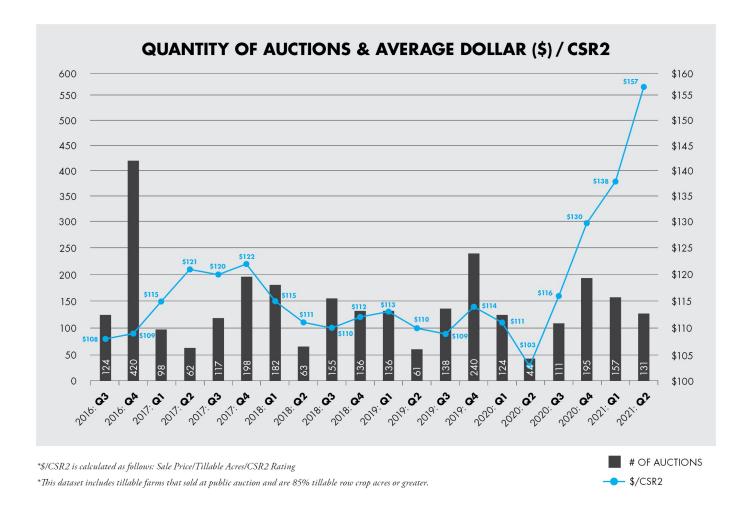
## **Iowa Land Values Update - 2021 Quarter 2**

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Peoples Company tracks agricultural auctions across the state of Iowa. From this data, we calculate the average Dollar per CSR2 point (\$/CSR2) for sales of tracts with greater than 85% tillable land. Additionally, these tracts are largely unimproved or include minimal improvement contribution.

As can be seen on the graph, the blue line represents the quarterly average \$/CSR2 point over the last five years. The bar chart tracks the number of auction sales that quarter.



## Click here to view the Iowa Land Auction Results for June.

Peoples Company is a leading provider of appraisal services for Agricultural Real Estate across the nation. Our appraisal team has the skill, experience, and resources to generate the most accurate valuations. Our proprietary database guarantees a level of financial integrity that your land deserves. Unlike most of our national competitors, Peoples Company's appraisers are 100% dedicated to Agricultural Real Estate. Our agricultural experts regularly provide appraisal services to many of the largest lenders, private landowners, and institutional investors across the United States.

Peoples Company appraisers are involved in the Appraisal Institute and the American Society of Farm Managers and Rural Appraisers (ASFMRA) and adhere to the highest standards of the appraisal industry. Many of our appraisers have achieved the MAI and ARA designations.

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Please contact Peoples Company at <u>Appraisal@PeoplesCompany.com</u> or 855.800.LAND(8263) to inquire about appraisal services offered. You can also visit <a href="https://peoplescompany.com/">https://peoplescompany.com/</a> to view our full range of professional services.