Iowa Land Auction Results - June 2021

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It was a strong month in Iowa auction sales with an average dollar per gross acre of \$11,495. There were 80 tracts of agricultural land greater than 35 acres offered, and 71 of those sold to the highest bidder at the auction. The average dollar per CSR2 for those tracts offering greater than 85% tillable was \$164, which is an increase compared to the Q1 average of \$138. Iowa auctions saw a total revenue of \$90,250,413 in June.

Peoples Company Auctions:

Listing #15469 - 184.78 Acres M/L in Warren County

Listing #15440 - 146.10 Acres M/L in Pottawattamie County

Listing #15541 - 116.93 Acres M/L in Clinton County

Listing #15473 - 111.89 Acres M/L in Boone County

Click here to view the Iowa Land Values Update for Quarter 2.

Below are results for land auctions in Iowa that occurred in June 2021. These are all agricultural real estate auctions containing greater than 35 acres. Dollar per CSR2 was calculated only for those tracts containing greater than 85% tillable with minimal improvement contribution. Data is presented on a monthly and quarterly basis, and can be found on our website: https://peoplescompany.com/

IOWA LAND AUCTION RESULTS JUNE 2021



	Sale Date	County	Land Type	Gross Acres	Tillable Acres	% Tillable	CSR2 Tillable	Sale Price	\$/Gross Acre	\$/Tillable Acre	\$/CSR2 Point
	6/02/21	Johnson	Tillable	156.81	148.99	95%	89.00	\$2,297,267	\$14,650	\$15,419	\$173
	6/02/21	Des Moines	Tillable/Rec	34.11	23.15	68%	77.20	\$421,266	\$12,200		
	6/03/21	Jones	Tillable/Pasture	152.55	131.00	86%	43.40	\$1,266,165	\$8,300	\$9,665	\$223
	6/03/21	Kossuth	Tillable	159.00	152.49	96%	83.00	\$2,416,800	\$15,200	\$15,849	\$191
	6/07/21	Buena Vista	Tillable	112.46	112.00	100%	79.40	\$1,040,255	\$9,250	\$9,288	\$11 <i>7</i>
	6/07/21	Buena Vista	Tillable	109.94	109.00	99%	84.70	\$1,253,316	\$11,400	\$11,498	\$136
	6/07/21	Crawford	Tillable	77.00	67.77	88%	64.70	\$770,000	\$10,000	\$11,362	\$176
	6/07/21	Shelby	Tillable	136.53	133.97	98%	66.90	\$1,829,502	\$13,400	\$13,656	\$204
	6/07/21	Crawford	Tillable	146.98	144.70	98%	66.80	\$1,822,552	\$12,400	\$12,595	\$189
	6/07/21	Shelby	Tillable	257.90	251.50	98%	70.40	\$3,197,960	\$12,400	\$12,716	\$181
	6/08/21	Kossuth	Tillable	73.29	71.55	98%	84.70	\$1,135,995	\$15,500	\$15,877	\$18 <i>7</i>
	6/09/21	Allamakee	Tillable	134.77	123.00	91%	47.60	\$835,574	\$6,200	\$6,793	\$143
	6/10/21	Jones	Tillable	55.87	54.54	98%	86.50	\$726,310	\$13,000	\$13,317	\$154
	6/10/21	Osceola	Tillable	150.20	143.32	95%	92.50	\$2,253,000	\$15,000	\$15,720	\$170
•	6/11/21	Warren	Tillable/Rec	124.40	100.79	81%	62.80	\$609,560	\$4,900		
**	6/11/21	Warren	Tillable/Rec	60.42	40.62	67%	81.20	\$422,940	\$7,000		
	6/14/21	Fremont	Tillable	186.80	144.74	77%	59.10	\$887,300	\$4,750	 ¢0.040	 ¢117
	6/15/21	Chickasaw	Tillable Tillable	79.00 160.00	75.07 157.92	95% 99%	75.72 84.90	\$663,600 \$2,320,000	\$8,400 \$14,500	\$8,840 \$14,691	\$11 <i>7</i> \$1 <i>7</i> 3
	6/15/21 6/15/21	Story Story	Tillable	120.00	118.92	99%	84.90	\$1,932,000	\$14,500	\$14,691	\$173
	6/15/21	Story	Tillable	80.00	80.00	100%	84.90	\$1,288,000	\$16,100	\$16,240	\$190
	6/15/21	Montgomery	Tillable/Pasture	195.63	160.81	82%	61.70	No Sale			
6	6/17/21	Pottawattamie	Tillable	76.93	76.91	100%	78.60	\$660,444	\$8,585	\$8,587	\$109
6	6/17/21	Pottawattamie	Tillable	39.73	37.84	95%	76.90	\$357,570	\$9,000	\$9,450	\$123
	6/17/21	Pottawattamie	Tillable	31.36	26.84	86%	70.20	\$257,152	\$8,200	\$9,581	\$136
•	6/17/21	Poweshiek	Tillable	152.00	150.00	99%	87.10	\$2,280,000	\$15,000	\$15,200	\$175
	6/17/21	O'Brien	Tillable	80.15	79.21	99%	94.80	\$1,378,580	\$17,200	\$17,404	\$184
	6/17/21	Palo Alto	Tillable	120.00	117.99	98%	81.80	\$1,416,000	\$11,800	\$12,001	\$14 <i>7</i>
	6/17/21	Palo Alto	Tillable	116.30	112.00	96%	82.70	\$1,372,340	\$11,800	\$12,253	\$148
	6/18/21	Carroll	Tillable	160.00	150.67	94%	61.40	\$2,416,000	\$15,100	\$16,035	\$261
	6/18/21	Carroll	Tillable	99.11	99.00	100%	84.10	\$1,605,582	\$16,200	\$16,218	\$193
	6/18/21	Greene	Tillable	80.00	75.18	94%	88.60	\$1,152,000	\$14,400	\$15,323	\$1 7 3
	6/18/21	Greene	Tillable	200.00	182.04	91%	81.10	\$2,320,000	\$11,600	\$12,744	\$1 <i>57</i>
	6/19/21	Shelby	Tillable	118.00	108.36	92%	65.90	\$654,900	\$5,550		
	6/19/21	•	"illable/Rec/Pasture	150.08	59.80	40%	59.80	\$832,944	\$5,550		
	6/19/21	Shelby	Tillable	152.20	121.20	80%	71.30	\$1,236,625	\$8,125		
	6/21/21	Marion	Tillable	78.00	75.29	97%	73.00	No sale			
	6/21/21	Marion	Tillable	73.99	71.57	97%	81.70	No sale			
	6/21/21	Jasper	Tillable	44.00	40.11	91%	90.60	No sale			
	6/21/21 6/21/21	Jasper	Tillable Tillable	91.00 152.00	71.42 136.69	78% 90%	76.30 72.70	No Sale No sale			
	6/21/21	Jasper Linn	Tillable	89.00	88.74	100%	59.20	\$872,200	\$9,800	\$9,829	 \$166
	6/22/21	Greene	tillable	80.00	78.35	98%	79.50	\$1,040,000	\$13,000	\$13,274	\$167
	6/22/21	Greene	tillable	148.86	143.71	97%	83.10	\$1,935,180	\$13,000	\$13,466	\$162
	6/22/21	Greene	tillable	160.00	152.88	96%	86.80	\$2,128,000	\$13,300	\$13,919	\$160
	6/22/21	Buena Vista	Tillable	154.50	145.80	94%	82.10	\$1,552,725	\$10,050	\$10,650	\$130
	6/22/21	Humboldt	Tillable	61.38	56.50	92%	81.40	\$761,112	\$12,400	\$13,471	\$165
	6/23/21	Harrison	Tillable	120.00	114.34	95%	52.01	\$739,920	\$6,166	\$6,471	\$124
	6/23/21	Mitchell	Tillable/CRP	80.00	72.20	90%	58.30	\$600,000	\$7,500	\$8,310	\$143
	6/23/21	Floyd	Tillable	79.51	76.70	96%	90.60	\$975,985	\$12,275	\$12,725	\$140
	6/23/21	Floyd	Tillable	79.55	78.40	99%	94.40	\$976,476	\$12,275	\$12,455	\$132
	6/23/21	Polk	Tillable	75.00	71.31	95%	62.00	\$675,000	\$9,000	\$9,466	\$153
	6/24/21	Bremer	Tillable/Pasture	151.00	102.52	68%	68.70	\$1,208,000	\$8,000		
	6/24/21	Floyd	Tillable	153.60	145.10	94%	73.30	\$1,31 <i>7</i> ,120	\$8,575	\$9,077	\$124
	6/24/21	Pottawattamie	•	181.87	137.97	76 %	66.10	\$1,636,830	\$9,000		••
	6/24/21	Pottawattamie	Tillable	119.00	112.09	94%	68.40	\$1,011,500	\$8,500	\$9,024	\$132
	6/24/21		illable/CRP/Timber	160.00	111.00	69%	56.60	No Sale			
	6/24/21	Sac	Tillable	86.69	82.87	96%	83.94	\$1,074,956	\$12,400	\$12,972	\$155
	6/24/21	Buena Vista	Tillable	80.00	77.50	97%	87.70	\$960,000	\$12,000	\$12,387	\$141
	6/25/21	Linn	Tillable	80.00	79.08	99%	91.90	\$1,400,000	\$17,500	\$17,704	\$193
	6/25/21	Linn	Tillable	80.00	74.73	93%	92.50	\$1,380,000	\$17,250	\$18,466	\$200
	6/25/21	Hardin	Tillable	80.00	78.57	98%	79.70	\$1,144,000	\$14,300	\$14,560	\$183
	6/26/21	Plymouth	Tillable	76.79	74.19	97%	88.00	\$1,259,356	\$16,400	\$16,975	\$193
	6/29/21	Winneshiek	Tillable/CRP	141.20	112.97	80%	59.65	\$1,270,800	\$9,000		
	6/29/21	Winneshiek	Tillable/Pasture	158.10	106.70	67%	51.34	\$1,335,945	\$8,450		

*This list includes auctions from multiple auction firms throughout the state of Iowa and are not all affiliated with Peoples Company. Peoples Company sales are marked with a blue diamond.

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