2020 USDA Dates for the Landowner Calendar

Published on Feb 18, 2020 by Mollie Aronowitz, AFM

When working in farmland, many become quite familiar with the United States Department of Agriculture (USDA) for program enrollment and compliance. USDA is the federal agency that oversees public policy and study on food, agriculture, natural resources, rural development, and nutrition.

In terms of farmland ownership, we tend to focus on two (of the 29) agencies: Farm Service Agency (FSA) and Natural Resources Conservation Service (NRCS). FSA implements and administers the programs while NRCS helps with the planning and implementation of protecting our natural resources.

There are a handful of dates Peoples Company Land Managers take note of throughout the year. Many landowners who live a distance from their farmland find reassurance in the fact that Land Managers can be their boots on the ground to ensure their best interests are represented in the local FSA and NRCS offices.

For many of the USDA programs, the level of action needed from the landowner depends on the type of tenant contract. If a landowner has a cash rent agreement, he/she is a more passive landowner (in the eyes of the agencies) than a custom or crop share agreement. Landowners who have a more active role in the growing crop have more paperwork to complete.



PHOTO 1: Each county has a FSA and NRCS office. While there still may be snow on the ground, there are tasks to complete in the next few months in preparation.

Here are three USDA dates to consider for 2020:

February 28, 2020 - General Conservation Reserve Program (CRP) Sign-Up

CRP is a 35-year-old program that removes private lands out of production and into permanent grass/forbes plantings for improved conservation. The various programs within CRP typically focus on reducing soil erosion, improving water quality, and addressing wildlife habitat. There is currently a general sign-up and a continuous sign-up, with various stipulations for each. The sign-up deadline for general is February 28 while the continuous is ongoing.

If landowners are interested in taking marginal ground out of production, they should visit their local FSA office as soon as possible to see what opportunities are available.

March 15, 2020 - 2019 ARC/PLC Election and Enrollment

The 2018 Farm Bill authorized the Agriculture Risk Coverage (ARC) and Price Loss Coverage (PLC) programs as an income support tool that factors in yield and commodity prices. Producers (those defined with an active interest in the crop) must elect which program to use on their farmed acres prior to March 15th. Once the 2019 enrollment contract is signed, producers can also sign the 2020 enrollment contract since elections can not be updated/changed for the 2020 year.

Non-farming landowners could ask their tenants about the enrollment process and have a general conversation about the deciding factors that went into choosing the election. This is an easy segway into learning more about their tenant's operation and business planning. Open dialogue between landowner and tenant allows opportunity to problem solve and do what's best for each piece of land.

July 15, 2020 – 2020 Crop Certification

All insurable crops must be reported in the FSA office on the FSA Form 578: Report of Farm Commodities Farm Summary. This annual certification is the foundation for all other work as it classifies what crop(s) have been planted and their intended use. Eligibility and compliance for programs depends on the numbers reported on this form.

Non-farming landowners could ask for a copy of the FSA 578 on an annual basis. Peoples Company tenants have an annual reporting requirement that includes this form as well as yield documentation and fertilizer/chemical data.

													PROGR/	M YEAR	₹::
FSA - 578 (09-13-16) Farm Number:					RE	REPORT OF COMMODITIES								ATE: 6-2	0-2019
					FARM SUMMARY								PAGE: 2		
_														riginal: RP vision:	
Operator	Name and Add	ress												oland: 145.	00
														mland: 152	_
NOTE:	Part 718, the F certification of programs. The authorized acc Records File () in a denial of the sponsor, and a collection is 05 searching exis	Farm Securi the report of e information tess to the in Automated) he producer a person is re 560-0175. Titling data so	ty and Ru acreage in collecter information and USD is request not require he time re urces, gal	ral Investment of crops/com d on the form it by statute or A/FSA-14, App to participate d to respond quired to com hering and m	ith the Privacy it Act of 2002 [f modifies and la may be disclos regulation and plicant/Borrow in and receive to, a collection piete this information the information.	Pub L. 107 and use da sed to othe for as des er. Provid benefits u of informa mation col lata needs	'-171), and that which is not Federal, Si cribed in appling the requirement of the requirement of the requirement of the requirement of the research of the r	ne Agricult seeded in talle, Loca plicable R ested infor ograms. I displays imated to reting any	tural Act of 201 order to determ I government a outine Uses ide mation is volus According to the a valid OMB or average 30 mil I reviewing the	M (Pub. L. 11: nine producer agencies, Tribi entified in the intary. Howevier Paperwork: ontrol number nutes per resp a collection of	1-79). The eligibility to all agencie System of ar, failure Reduction . The valid conse, includes information	s information to perficipate s, and nongo Records Not to furnish the Act of 1995, d CMB contro uding the tim n. The crovis	will be used to in and receive vernmental ent lice for USDAF requested info an agency may il number for the for reviewing	collect produces that had SA-2, Farm mation may not conduct instructions	fucer der FSA ave beer n ny result oct or on s.
	Producer	Name		Commo	dity Type	Share	Crop/ Commod	Variet ity Type		Crop/ Commodit	Variety: Type	Share	Cropi Commodity	Variety/ Type	Shar
Planting Period	Crop/ Commodity	Variety/ Type	irr Prac	Int Uter	Rpt Eap	100.00 Det Exp	F	ipit Ar	Det Put	Rpt Visi		Det Voi	Rpt NA		Det
01	CORN	YEL	N	GR				.28		***					
Planting Period	Crop/ Commodity	Variety/ Type	Irrigation Practice	Intended Use	Reported Quantity	De	termined buentity	Planting Period	Crop/ Commodity	Variety/ Type	rigation Practice	Intended Use	Reported Quantity	Determined Quantity	
01	CORN	YEL	N	GR	87.41										-
been repo type, pract crops/com Operator's	ATION: I certify to ried for the farm a loc., and intended modities and land Signature (By)	is applicable, use is not pli uses on the	Absent any anted if it is above iden	different or co not included or sified land. A s	intrary prior subs in the Report of C agnature date (the Agriculture (USD)	equent cert ommodities e date the p	fication fied b tor this cropy studucer signs	y any prod year. The s the FSA-5	coar for any crop igning of this for (8) will also be o Date	o for which NAP mightes PSA re agtured.	coverage to	tes been purch es authorization	assed, I certify the to enter and ins	at the application of the same	ible crop.
administer familylpan to all progr audiotape	ing USDA program ental status, incom rams). Remedies American Sign L. y, program inform tlp://www.acc.us form, call (886) 63	ms are prohib ne derived fro and complain anguage, etc asion may be da govtoomol	ited from d m a public t filing dead) should or made avait sint filing	iscriminating ba assistance pro- fines wary by p rotact the respo- table in languag- oust html and a	asied on race, col gram, political be rogram or incide vraible Agency or ges other than Er any USDA office	or, national fiefs, or nep nt. Plerson USDAs Ti- nglish. To t	origin, religior risal or retalial a with disabilit ARGET Center lie a program inter address	n, sex, gens ion for prio es who neg r at (202) 7 discriminati and to LISD	der identity (inclu r civil rights activ uite atternative n 20-2600 (voice a on complaint, co h and convide in	ding gender ex ity, in any progr means of comm and TTY) or con implete the USS the letter at of	pression), is sen or activ unication to tact USDA OA Program the informa-	exical orientation ity conducted or program infor through the Fe Discrimination from accounts to the conducted to	on, disability, ago or funded by USC mation (e.g., Bro deral Relay Serv or Complaint Form	, marital stat A (not all ba ille, large pri ice at (900) i s, AD-3027,	ises apply int, 177-8339. found

PHOTO 2: Example of the first page of the FSA Form 578.

Along with representing landowners on these issues, Peoples Company Land Managers also work closely with county offices on cost share programs that help landowners put conservation infrastructure and practices on their land. Having a local connection to FSA and NRCS offices is incredibly valuable when it comes to knowing about funding opportunities when they become available.

To learn more how about Peoples Company Land Management, email LandManagement@PeoplesCompany.com or call 855.800.5263 (LAND).