

Peoples Company Acres Sold Increases 39% Year Over Year And Sales Volume Is Up 31%

Published on Jul 6, 2017 by Peoples Company



The numbers are in and it's a seller's market. Peoples Company's year-to-date sales reveal a strengthening seller's market. Through the first 6 months of 2017, we've seen fewer open market transactions but an increase in off-market properties being brokered by our associates. From January to July of this year, Peoples Company's sales volume increased nearly 31% and we've sold 39% more acres than the same period in 2016.

With a growing number of buyers, demand for quality, tillable land has outpaced supply. This has made it more challenging to find suitable properties for buyers. By leveraging strong relationships with farmers, landowners, investors and advisors, our brokers have been instrumental in connecting farmland buyers and sellers.

Despite softening land values in recent years, the limited supply of farmland for sale has bolstered values making it a great time to sell quality farmland. If you own farmland that you are considering selling, call Peoples Company at 855.800.LAND.