

Events Schedule: 2016 Land Investment Expo

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EVENTS SCHEDULE



7:00 - 8:00 Registration / Breakfast (Sponsor: Farmland Partners)

8:00 - 10:00 General Session & Introductions

- The Agriculture Manifesto – 10 Key Drivers that will Shape Agriculture in the Next Decade
Robert D. Saik, CEO, Agri-Trend Group of Companies
- Farmland Market Headwinds, Tailwinds, and Long Term Performance
Bruce J. Sherrick, Professor of Land Economics, University of Illinois

10:00 - 10:30 Morning Break / Exhibitor Session (Sponsor: State Savings Bank)

10:30 - 11:15 Breakout Sessions

- Utilizing Precision Technology to Manage Farmland Environmental & Financial Performance
Peoples Company Land Management; Dave Muth, AgSolver
- Estate Planning in the Real World: Simple Things You Can Do Today to Protect Your Legacy
Insight Wealth Management; Teresa Opheim, Practical Farmers of Iowa; Thomas Polking, Wilcox Law Firm
- Directed Trusts: The Client-Friendly Alternative to Traditional Trusts
Scott Johnson, Bankers Trust
- Agriculture – Looking Forward
Jim Knuth, Farm Credit Services of America
- Practical Solutions to Meet the Nutrient Reduction Strategy
Terry Lutz, McClure Engineering Co.; Derick Anderson, McClure Engineering Co.; Sean McMahon, Iowa Agriculture Water Alliance; Roger Wolf, Iowa Soybean Association

11:15 - 1:30 Lunch and Keynote, Lunch (Sponsor: FarmerMac)

- All's Fair: Love, War and Politics
Mary Matalin and James Carville
- Land, Losses, and the Low Down on 2016
Dennis Gartman, Editor/Publisher, The Gartman Letter

1:30 - 2:00 Afternoon Break / Exhibitor Session (Sponsor: Bankers Trust)

2:00 - 2:45 Breakout Sessions

- Ag Tech and Big Data in Farmland
Dave Muth, AgSolver; Ben Allen, Agri-Data; Tamara Tashjian, AcreValue
- Overview of Brazilian Farmland Investment Opportunities
Justin Kirchoff, Summit Agricultural Group
- Ticking Tax Time Bombs: Section 179 Lock-in Effect, Land Inside C-Corporations, 1031 Exchange Solutions and Legislative Update
David Brown, IPE 1031; Paul Neiffer, CliftonLarsenAllen
- What Farmland Investors Look for in Tenants and What Tenants Should Look for in Return
Paul Pittman, Farmland Partners
- Big Lawsuits: Dakota Access and Des Moines Water Works
Bill Hanigan, Davis Brown Law Firm

Schedule of events for the 2016 Land Investment Expo on January 29, at the Sheraton Hotel in West Des Moines, Iowa. Additional information and registration details can be found at LandInvestmentExpo.com.